



MEMBER COMMUNICATIONS OUTREACH GUIDE

The ARELLO team is always available to answer informational requests, communications related to established services and functions, and policy discussions with senior professional staff. Please remember, requests which would require significant time or budget resources, or require policy changes, must be channeled through proper ARELLO governance procedures.

EXECUTIVE TEAM

CEO

Nick Rhoad, nick@arello.org, (312) 300-4802

Nick develops and manages resources for ARELLO. He works collaboratively with the Executive Committee, Board of Directors and committee chairperson(s) in fulfilling their vision, mission, and strategic goals. Nick ensures that ARELLO's finances, operations, revenue generation, marketing, human resources, technology, and programmatic and services strategies are effectively implemented, evaluated and modified as needed.

Reasons to contact Nick:

- Questions or concerns about ARELLO activities
- If you have questions for any of the ARELLO contract consultants, he will assist you in accessing these resources
- If you are unsure which staff member to contact or if you feel you need assistance with staff response to your request for assistance

CFO

Anna Rogers, finance@arello.org, (312) 300-4800

As ARELLO's CFO, Anna is responsible for preparing financial statements, cash management, accounts payable, accounts receivable, budget and forecast, audit, tax returns, payroll, and has a relationship with investment advisor. Anna is the staff liaison to the Finance Committee.

Reasons to contact Anna:

- Need to make a payment
- Need an invoice
- Need a refund
- Questions on any financial related activities

INFORMATION TECHNOLOGY

Chief Technology Officer

Darren Whorton, darren@arello.org, (718) 355-9670

As Chief Technology Officer, Darren is responsible for maintaining ARELLO's technology infrastructure. He oversees the development of all web applications, like the public and member website at arello.org, the License Verification Program at arello.com, the ARELLO Timeshare Registry (ATR), the Disciplinary Action Database (DADB), the Distance Education Certification Program at idecc.org and cms.arello.org, and several others. Darren is the staff liaison to the IT/Communications Committee and Timeshare Committee.

Reasons to contact Darren:

- You need technical support with an ARELLO website or technology service (for example, if you have technical issues registering for a meeting, or if you can't login to arello.org).
- You'd like to add or correct some content on an ARELLO website or the mobile app (for example, adding meeting materials for your committee).
- Your jurisdiction is interested in participating in an ARELLO program, like License Verification or Disciplinary Action Database.
- You want to schedule a Zoom meeting for your committee.
- You or your committee needs technical support for one of your projects (for example, the Law & Regulation Committee's use of Poll Everywhere for their presentation at the Annual Conference).

Senior Application Developer

Chad Stinner, chad@arello.org, (312) 300-4801

Chad focuses on developing and managing existing applications, websites and data services for members and customers. Chad also provides technical assistance to members and customers using these services. Examples of services are Arello.org, Arello.com, ATR (Time Shares), DADB (Disciplinary Action Database), Digest Survey, IDECC.org, MHS (My Honor Society), etc.

Reasons to contact Chad:

- You are interested in using one of our online services and have questions
- You require technical assistance with one of our online services (service errors, account related, feature requests)

DISTANCE EDUCATION

Director of Distance Education

Dana Taulli, dana@arello.org, (404) 775-5731

As Director of Distance Education, Dana is responsible for managing the distance education course certification program. She partners with the Education Certification Committee to promote the program and implement Standards, Policies and Procedures. Dana also oversees the Certified Distance Education Instructor program and interacts with those seeking and holding the certification.

Additionally, Dana supports the goals of the Investigator/Auditor Committee, is the main contact for the CREI and SCREI designations and is instrumental in the planning and promotion of the Investigator Workshop.

Reasons to contact Dana:

- Distance Education Certification: Seeking certification, questions about standards, policies and procedures. Information/verification of about certified courses
- Certified Distance Education Instructor (CDEI) : Questions about the certification and required coursework. Verification of credential
- Certified Real Estate Investigator (CREI) and Senior Certified Real Estate Investigator (SCREI): Questions about the certification and application process and verification of credential
- Investigator Workshop – Responds to member inquiries related to registration and programming

POLICY & LEGISLATIVE ISSUES

Law and Policy

Kristin Rosan, kristin@arello.org, (614) 560-9489

ARELLO's Law and Policy staff generates the content of the ARELLO Boundaries emagazine, which tracks relevant developments in real estate licensing and regulation including legislation and rules, court decisions, business models and technology, and other matters of interest.

Kristin also provides support for ARELLO workgroups and law-based initiatives, projects, and presentations. In addition, she contributes to the Law and Regulation Committee's annual case law and laws/regulations publications and presentations, and performs various additional law-based research and resource development work, as assigned by the Chief Executive Officer.

Reasons to contact the Law and Policy Consultant:

- Further information about information appearing in Boundaries
- Boundaries article reprint information
- Help with spreading the word about new license law developments in your jurisdiction •
- Information and suggestions on researching administrative/license law trends and issues

MEMBER SERVICES

Director of First Impressions

Calleigh Smith, calleigh@arello.org, (219) 380-1888

As Director of First Impressions, Calleigh provides executive support and serves as the primary point of contact for all matters regarding the CEO's Office. She serves as the liaison to the board of directors and senior management team, coordinates executive outreach, and oversees special projects.

Calleigh is also responsible for supporting ARELLO's membership through great customer service and clear, accurate communications from Headquarters. She works alongside Kristin Rosan in creating and distributing Boundaries each month. Calleigh leads our marketing and communication efforts throughout the year. She serves as the staff liaison to the Program and Membership Committees.

Reasons to contact Calleigh:

- You have questions for the CEO's Office or would like to schedule a meeting with the CEO
- Your committee needs additional support (excluding IT)
- You have questions regarding special projects or are interested in a special project for the association
- You have questions about your ARELLO membership account, such as you want to confirm your membership status, or your membership has lapsed and you want to renew
- You need to add a new employee to your account or change who is listed as your account administrator
- You want to refer someone to join ARELLO as an Affiliate Member
- You have questions about a committee you've been assigned to
- You have general questions about attending or sponsoring an ARELLO Conference